# rossroads

Monthly News on Ridesharing and Alternative Work Schedules

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### Vanpooling on

### the Internet......3

### Freebies.....

### SB836 Update.....4

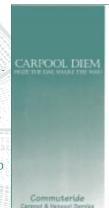
# On the Campaign Trail



ow do you get people out of their cars and into ridesharing arrangements? It's a challenge faced by organizations throughout the nation. Here, Crossroads highlights some recent campaigns that found innovative ways to solve an age-old problem.

Take a simple theme and put it to work. That's what the City of Bellevue did with its Tool Kit campaign. Special kits gave drivers the "tools" they needed to rideshare, including a transit map, informative handbook and note pad. Commuters entered a sweepstakes to say why they or a friend were a "One Less Car Star." The contest was a chance to be noticed for ridesharing and win gift certificates worth up to \$750. The City also got noticed, earning a 1996 Association for Commuter Transportation (ACT) national award for "creative excellence."

Riverside County Transportation Commission's Advantage Rideshare and San Bernardino **Associated** Government's Option



Commuterride, Boise, ID

Rideshare programs offer commuters up to \$2 a day in gift certificates as an incentive to try ridesharing. While people earn cash rewards for their efforts, the county agencies earned a 1996 Way to Go award from the U.S. Environmental Protection

Agency, for "innovative use of market incentives."

Employers made



CROSSROADS One of the highlights of **New Jersey** Transit's program is its Business-Pass that lets companies provide bus passes to employees more easily and at less cost. The theme was summed up in one of the program's brochures: "It's About Time...And Money. Save Both."

HIGHLIGHTS SOME OF THE NOTABLE **TRANSPORTATION** CAMPAIGNSFROM

waves with campaigns this year. Bank of America ACROSS THE NATION expanded on its employee rideshareprogram. The bank launched The New BEAT (Bank of America Employee Alternative Transportation), which uses a point system to reward ridesharers. GTE California introduced Otto, a cartoon car mascot that reminded employees, "You 'otto' rideshare!" Otto made an

appearance in contests, calendars and other employee outreach efforts.



City of Bellevue Transportation Department



(Continued from page 1)

RideFinders

The Regional Public Transportation Authority/ Valley Metro in Maricopa County, AZ, decided to get its message to a new audience by designing a web site. The cost? Nothing, according to the agency, which won a Golden Shoestring award from ACT.

At Commute Connections in Atlanta, the recent Olympics gave them a chance to show their "medal" in beating traffic. A direct mail piece

sent to 4,000 CEOs gave tips for getting their "team" to work during the

rned tractor-trailer the side now, but slowing traffic rimeter is sluggish this mo Commute Connections, Atlanta

anticipated increase in traffic caused by the games. The campaign focused on long-term results. Pre-game ads urged, "Make a Smart Move During the Olympics." Afterwards, the agency added, "It Works: Now RideFinders Club Make a Smart Move for Good."

Bright yellow graphics were sure to catch the eyes of commuters in San Diego.

The region's agency, RideLink, used posters, billboards, and direct mail to let people know about alternatives to driving alone. A brochure detailing what people could do when giving up driving to ride in a vanpool included, "count your moola," "examine your briefs" (meaning,

RideFinders, St. Louis

of course, briefcases), and "eat a danish with both hands."

ACT presents awards each year to outstanding transportation programs throughout the United States. For more information on ACT awards and memberships, call (202) 393-3497 or in Southern California, call Richard Dial at (619) 522-6578.

In St. Louis, RideFinders experimented with some fresh advertising avenues, such as sending

vanpool discount coupons in at-home circulars, posting "table tent" cards at malls and sending bi-monthly newsletters to commuters as well as employers.

Carpool Diem! Seize the Day...Share the Way! A clever play on a familiar phrase helped the Commuteride program in the Boise, ID area win a national industry award.

Just in time for the holidays: an idea from the Franklin Shuttle in San Mateo, CA that's no turkey! People who took the Franklin Shuttle just before Thanksgiving last year received Cluck Bucks, which served as raffle tickets for groceries or pies. More than 700 people participated.

## Promotional Ideas for November

The famous New York City marathon is this month. Hold a walk-a-thon of your own, urging employees to walk to work— or at least to their local bus stop.

RideLink, San Diego

Host a Turkey Trot, a contest that pits department against department to see which can get the most ridesharers during a designated day. The losers must cook (or order-in) a Turkeyday feast for the others.

Another Thanksgiving promotion: Hold an essay contest for employees' kids (100 words or less) on how they'd get adults to stop "gobbling up" all the earth's natural resources.

# Idea Exchange

Thanks to creative efforts by ETCs, thousands of commuters tried ridesharing during California Rideshare Week '96, which was Oct. 7-11. Here, Crossroads highlights just a few of the campaigns from the week.





Jello-slurping, Lifesavers-tossing and body fat-testing were among the activities at the City of Garden Grove's eighth annual fair, according to ETC Marti Winn.



Miller Freeman company in Laguna Beach matched donations from employees who gave the coupons that they earned for carpooling (each worth \$3) to a local charity.

Have an idea to share? Fax ideas to Jill Smolinski, *Crossroads* editor, at (213) 236-1803, and include a contact name, phone number, address and fax number.

### Freebies

- ▲ For a free copy of *California's Parking Cash Out Law: A Guide for Employers* send a self-addressed 9" x 12" envelope stamped with \$1.01 in postage to Southern California Rideshare, Parking Cash-Out Offer, 611 W. Sixth St., 37th Fl., Los Angeles, CA 90017.
- ▲ Metrolink offers free system maps and timetables. Call Linda Apodaca at (213) 452-0293.

Do you offer anything free or almost free that would be of interest to ETCs? Fax information to (213) 236-1803, attn. *Crossroads* Editor.

### **Smart Ideas**

### **CURBING TRAFFIC ON THE NATION'S BUSIEST FREEWAY**

The Smart Corridor, a \$48 million demonstration project that launched last month, links high-tech traffic systems on the Santa Monica Freeway and surrounding city streets. The project uses sensors and cameras to feed information to a "command center," which then guides motorists to faster routes on major surface streets. Motorists can also get traffic updates from special radio stations (1510 and 1620 AM). Says MTA Chair Larry Zarian, "We have termed the system the Smart Corridor because it will use all these electronic intelligence gathering devices to help keep traffic moving more quickly." The project is expected to increase average motorists' speeds by 15 percent once it is completely installed.

### PAPERLESS SURVEYING MADE AVAILABLE

Still want RideGuides, but don't want to hand out surveys to employees? Ask about Southern California Rideshare's "paperless" survey. You may be able to register employees by transferring data from existing files, such as personnel records. To see if you qualify, , call your account executive or (213) 236-1984.

# Sites Worth Noting

Southern California Association of Government's Web Site received honorable mention among "AlphaServer Sites Worth Noting" from Digital InfoCenter. The site (www.scag.ca.gov) includes a "Commute" option that allows users to order RideGuide commute planners, find carpool partners, locate Park & Ride lots, generate a transit itinerary and more.



# Advertise Your Vanpool Free on the World Wide Web

We'll help you get the word out to commuters about seats available on your van. Fill in the form here. Then fax it to Southern California Rideshare at (213) 236-1803, attn. Donna Blanchard, to be included as part of a regional listing of vanpools.

I give my permission to 9	Southern California
Rideshare to advertise our vanpool on the Interne	et to encourage rideshar-
ing. I can be contacted either by my e-mail addre	ess

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City	Cross streets
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a.m. to	p.m.
	City

### Southern California Association of Governments Officers:

Dick Kelly, President, and Mayor Pro Tem, City of Palm Desert; Yvonne Brathwaite Burke, First Vice President and Supervisor, County of Los Angeles; Bob Bartlett, Second Vice President and Mayor, City of Monrovia; and Bob Buster, Immediate Past President and Supervisor, County of Riverside.

### Southern California Rideshare Offices

### Los Angeles

611 West Sixth Street, 37th Floor Los Angeles, CA 90017-3127 Business: (213) 236-1801

### **Northern Los Angeles**

704 E. Palmdale Blvd. Palmdale, CA 93550 Business: (805) 273-2425

#### Ventura

950 County Square Dr., Suite 101 Ventura, CA 93003 Business: (805) 656-2477

### **Inland Empire Commuter Services**

1746 Spruce St. P.O. Box 51780 Riverside, CA 92517-2780 Business: (909) 341-9394

### **Commuter Information:** 1-800-COMMUTE

http://www.scag.ca.gov http://www.scag.ca.gov/commute

### CROSSROADS

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For subscription information or to change your Crossroads mailing address, contact your Southern California Rideshare account executive at the rideshare office nearest you or Karen Wilson at (213) 236-1984. Southern California Rideshare is a department of the Southern California Association of Governments.





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# SB 836 Update

SB 836 was signed by the Governor on Sept. 27. The new state law will raise the Rule 2202 threshold from 100 to 250 employees on Jan. 1, 1997.

The South Coast Air Quality Management District has issued several policies for employers who have fewer than 250 employees and are no longer covered by the regulation. According to the AQMD...

IF YOUR COMPANY	THEN
▲ Paid into the Air Quality Management Program for compliance past Dec. 31, 1996	You will be reimbursed for the unused portion of your investment amount
▲ Filed and received approval for a registration for old vehicle scrapping	Credits to cover compliance through Dec. 31, 1996, need to be surrendered to the AQMD
▲ Turned in Mobile Source Emission Reduction Credits (MSERCs) for compliance past Dec. 31, 1996	You will be reimbursed the prorated fraction of your MSERCs that corresponds to your compliance period past Dec. 31
▲ Has a submittal due from Sept. 1 through Dec. 31, 1996?	Only the average vehicle ridership (AVR) calculation will be required to be submitted; no filing fee will be assessed by the AQMD for that submittal
▲ Filed a submittal after Sept. 1 that has not yet been evaluated by AQMD staff	Your filing fees will be refunded
▲ Has a submittal due between Sept. 1 and Dec. 31, 1996 but is seeking an alternative to surveying for AVR	You may participate in any of the available alternatives under Rule 2202, such as AOIP, paying a prorated portion of the annual fee or, or other.
For more information, call the AQMD at (90	09) 396-3271.

<b>Pete Wilson</b> Governor, State of California	<b>Ken Steele</b> District Director, Caltrans District 7
Dean R. Dunphy Secretary, Business, Transportation and Housing Agency James W. van Loben Sels Director, Caltrans	Frank L. Quon Chief, Division of Operations, Caltrans District 7 Stan Lisiewicz District Director, Caltrans District 8 Brent Felker District Director, Caltrans District 12

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